



**MOZAMBIQUE'S FIRST
INTERGRATED OIL AND GAS
DISTRIBUTOR AND SERVICE
PROVIDER**

Company Profile

**Local
Delivery,
Global
Standards.**






Company Profile



A Mozambican company established since 2014, supplying Specialized Oil & Gas Equipment under exclusive distribution agreements with major international manufacturers and providing selected engineering and infrastructure support services under strategic partnership agreements with experienced global operators. InterAfcon LDA is a partnership between Maputo based AP Capital and a UAE based consortium comprised of Inter Consulting & Engineering DMCC and SEAL Group.





OUR MISSION AND VISION

To be the leading integrated Oil & Gas distributor and service provider in Mozambique, by converging our local project delivery ability with the global experience from our partners, to develop and expand our in-house and third-party capabilities, offering best industry practices in Project Management and fit-for-purpose solutions across the Onshore and Offshore Oil & Gas Spectrum.

OUR CORE VALUES

Safety

With an aim to eliminate all accidents and injuries in all aspects of our business “Everyone Every Night Safe”. Safety is the primary focus on our projects and we operate strictly under international health and safety standards, with all activities compliant to our OSHA 18001 standards and procedures.

Quality

The management of quality executing our projects in strict accordance with InterAfcon’s integrated management procedures, of which ISO 9001 and client requirements are an integral part.

Compliance

We are committed to the highest standards of compliance in our business practices and the conduct of our operations. We are committed to deliver our collective business dealings to the highest ethical standard, based on teamwork, integrity & excellence.

Local Content

Interafcon Mozambique Is fully compliant with Local Content regulation with 51% Mozambican shareholding and equivalent board and management representation.





**Bringing
energy
closer to
people.**



WHAT WE DO

Recognizing the substantial capacity and skill shortages in the local Oil & Gas market, InterAfcon entered into strategic partnership and distribution agreements with reputable international companies looking to extend their product and service offering to the Mozambican market, becoming an exclusive

distributor of a range of specialized equipment and components and the local execution partner for selected third-party services from globally recognized companies.

HOW WE OPERATE

As a 51% locally owned company with corresponding management representation, InterAfcon operates as a local Joint Venture partner to several international operating companies, providing a full distribution and service portfolio.

A key component of our scope is to rigorously ensure that our services are

delivered in full compliance with local content regulations, to achieve the long-term goal of augmenting the locally available service offering within the Oil & Gas industry, by equipping ourselves with sufficient expertise through the transfer of technology and skills from our partner companies.

OUR SCOPE

The established strategic partnerships enable InterAfcon Mozambique to offer a wide range of third-party services, combining the strategic partner's experience and technical expertise, with InterAfcon's understanding of the local landscape and industry experience.

InterAfcon's partners are carefully selected, based on experience, cost and safety record, to ensure that all our operations are conducted in strict adherence to our integrated management systems and local laws. These Capabilities are divided into the following categories:

- **Distributor.**
- **Service Provider.**



PARTNERS COMPANIES

SERVICES

London Offshore Consultants

Marrine Warranty Surveys

Commтел Networks

Digital Technology Solutions

Trans Asia Energy Services

Pipeline and Process Services for Oil and Gas

Samsung Heavy Industries

Shipbuilding and Offshore EPC

TTE Technical Institute

Training and Consultancy.

DISTRIBUTOR AGREEMENT

Avanceon FZE

Industrial Automation, process control and system intergrations.

Rotork

Actuators

Curtis Wright

Phonix Valves and Strack Valves

Online Cables

All types of Cables

Roots Systems Ltd

Blowers,boosters and Vacuum pump packages

CMP Products

Cable glands and Cleats

Kim Seng Huat

Piping,ittings and Steel flanges

Arabian Energy Industries

Oil,Gas and Water treatment Packages





Our people
are our
most
important
asset.

SHAREHOLDERS

- AP Capital Limitada is a 100% Mozambican owned and managed boutique investment firm established in 2007, dedicated to unlocking strategic investment opportunities in the Mozambican territory in key sectors such as Telecoms, Mining Exploration, and Oil & Gas services. AP Capital and its principals have for the last 15 years advised numerous global companies entering the local market, while simultaneously developing a diversified portfolio of successful businesses across its elected fields.

- Inter Consulting & Engineering DMCC is a project management and engineering consultancy that provides best industry practices to clients for onshore and offshore Oil & Gas projects in Sub-Saharan Africa. Capabilities include technical and commercial Front End Studies, Cost Reduction and Benchmark Analysis, Project Management including Contract Management and Negotiation. The company also specializes in Marketing and Project Development support, Project Realization, Technical and Commercial Project Insight and support, as well as Market and Project Opportunity Analysis.

- SEAL Group has a successful history of providing Life Support Services, Risk Management and Specialist Aviation to International Organisations and Governments in some of the worlds most challenging environments. Our global network with over 15 years specialism in these challenging environments and emerging markets means our clients can drive their business forward without the added burden of negotiating a sometimes-perplexing area of operation. Seal Group experienced teams expertly navigate the political, social and commercial obstacles in challenging regions which uniquely poises us to deliver the highest caliber people and equipment wherever needed.

MANAGEMENT TEAM

InterAfcon are a group of professionals who are dedicated to the Oil & Gas sector, headed by a management team with extensive experience and contacts from having spent their careers focused on the field.

Helder Tembe CEO

An economist, with predominant experience in the Financial, Mining, Telecommunications, Energy and Oil and Gas sectors. His strength resides in an unparalleled network in Sub-Saharan Africa, with particular emphasis in Mozambique, Angola and South Africa, with a good understanding of the cultural, socio-economic and political dynamics in the region. Helder is proficient in Portuguese and English (reading and writing), and have a good understanding of French and Spanish

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Clint Elgar Director

Over 30 years experience in Oil and Gas services industry and has held senior positions in a number of process oil and gas service, electrical and instrumentation and contracting companies. Specializes in business consultancy and strategic advisory services to clients in highly competitive markets. Currently Managing Director of Novara Energy, executive director and shareholder of Inter-consulting and Engineering DMCC / InterAfcon (Pty) Ltd.

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David Pollock Director

Over 15 years of professional experience in the management of specialized technical teams delivering engineering solutions globally. Specializes in rapid deployment and mobilization of assets and personnel for complex projects in remote and challenging locations. Currently the CEO of Dover Vantage Inc. an established EPC firm with the US Government for civil infrastructure projects throughout Africa and Middle East. A former Military Officer with vast operations and logistics experience across Africa, Middle East, Europe and Central Asia.

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Mauro Pateguana General Manager

Co-founder and Finance Director of AP Capital, responsible for strategic partnership engagement, including driving Business Development efforts on behalf of InterAfcon Mozambique. Having been in this role for the last 5 years, he essentially shaped InterAfcon's market penetration strategy.

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MANAGEMENT TEAM

Bill Cash
Sales Manager
Huston, TX

He has 35 years experience and expertise in Marine Installations. Heavy lifting, renewables, decommissioning, installation, FLNG and FPSO. He is key in ensuring InterAfcon apply the right strategies in Business growth.

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Cynthiah Asha Amani
Business Development
Dubai

She is the point of contact for individuals and businesses seeking information on InterAfcon's products and Services and partnerships. She is responsible for planning and overseeing new market initiatives, developing quotes and proposals for potential clients. Most importantly, she maintains good relationship with existing clients and researches ways to increase their value.

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Scott Weatherill
Business Development
UK

Experienced Industry professional with 30 yrs. in Upstream Oil and Gas industry, extensive and successful International track record with significant experience in Middle East spanning 20 years comprehensive experience in Strategic Growth, Financial Management, business development, operations and start up track record for safety shutdown, wellhead, Artificial lift, flow, process control, Chemical Injection and automation markets in upstream oil and gas business. He is an Independent Global Consultant for Oil and gas based Technology Companies, establishing business growth and distribution channels for a Publically listed companies.

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Egideo Leite
Senior Advisor

Appointed as the President of the Energy, Mineral resources and Oil and Gas sector under the Confederation of the Business Association of Mozambique (CTA).

Board member and Managing Director at EAGLESTONE Mozambique; Founder and Chairman at MOOAR Mozambique (medical equipment supplier), MOTSE SA (family Holding Group in diverse sector), MOZREL (private Mozambican logistic company), and 2KL Mozambique (family diversified business).

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Apolinário Pateguana
Senior Advisor

Business Development Entrepreneur with 20 years of Experience working with global partners across multiple sectors on market penetration strategy in Southern Africa, notably leading the establishment of Vodacom Mozambique, the country's largest Mobile Network Operator, as a partnership between Vodafone Subsidiary, Vodacom Group and Local company Emotel in 2003, serving as a non-executive director since inception. In 2005 Led the launch of Africa Prepaid Services in Mozambique, a Mobile Service Provider, subsidiary of JSE listed Blue Label Telecoms.

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An aerial photograph of a large port area filled with shipping containers and cranes, with a dense city skyline in the background. The image has a warm, yellowish tint.

Keeping you informed.

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